



BUDGETPAK: GETTING STARTED GUIDE FOR USERS

*Starting Budgets from Scratch

template - budgetpak5 end user getting started guide - daemen 25-26



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Feb 2025 for BYE 5/31/26



Overview

This Getting Started Guide contains instructions for how to complete your FY2026 Budget. The example used in this manual is for ABC Organization 2026 Draft 1 Budget.

BudgetPak supports several levels of users. In your budget there may be information you cannot view and operations you cannot perform because the scope and role assigned to you do not allow it. The permissions you are granted depend upon your BudgetPak "role," which the Administrator has assigned to you based on your budget responsibilities within your department. Each user's role is associated with his or her user login profile.

Your BudgetPak Administrator is Lisa Arida_. If you have any questions you can reach her at <u>Business@daemen.edu</u>: Noting: **BUDGETPAK in the subject line**.

Definitions and Set Up

In BudgetPak your department(s) ("unit") and their general ledger accounts ("accounts") have already been set up for you; however, you will be accessing each account and starting with a Zero Based Budget.

BudgetPak distinguishes between "**base units**" and "**rollup units**." Base units are the departments where budgets are reviewed and entered. "Rollup units" are special units designed to consolidate or subtotal a group of base units. These units do not have a distinct budget, but hold the subtotal of all base units below. Most BudgetPak users will be dealing with base units.

Fiscal year 2026 (FY2026) runs from June 1, 2025 through May 31, 2026. Prior Fiscal year 23/24 Actuals and 24/25 Definitive Budget as well as 24/25 Actuals through January 31, 2025 have been loaded into BudgetPak for historical reference during budgeting and reporting. The instructions below describe how to view and print reports, so that you can use these numbers as a guide to creating this year's budget.

Logging in to BudgetPak

Recommended Browser: Chrome

To open BudgetPak: https://daemen.mybudgetpak.com

- 1. Locate the BudgetPak shortcut on your desktop. The BudgetPak login box displays.
- 2. In the first box, enter the username that was assigned to you.
- 3. In the second box, enter the password that was assigned to you. You will then be prompted to create a new password.
- 4. Click the **Log In** button



5.

X	LERANT Engage. Empower, Achieve.	
	Log in	
User login		
larida		
Password		
•••••		
Log in		
	Forgot your passwore	<u>d?</u>

Reviewing Current and Historical Budget and Actual Information

If you would like to create your FY2026 Budget without reviewing the current or historical Budget and Actual Report, please skip this section and move to the next section, Creating Your FY2026 Budget.

A. Step 1

Go to Reports screen by clicking on 'Select a Report' from the drop-down menu of Reports on top of page. Then select the **Unit** and **Version** you would like to review in the drop-down menu before budgeting.

B. Step 2

Run and review current and historical reports.

6.

- 1. Click **View** under My Budget Summary box to review the P&L report for a specific version you selected.
- 2. Select the comparison report you would like to view under My budget versus... box to run the comparison report.



Note: More detail instruction for Reporting can be found in Viewing FY2026 Budget Reports section.

Creating Your FY2026 Budget (Zero Based Budget)

There are multiple methods in BudgetPak to start your own budget.

Start your own budget: **Method 1**. From the Main Menu select 'Start a new budget" from the **Budget** drop down menu to create a new budget.



BudgetPak [™] Budget. Forecast. Report.	Budget 🕶 Dashboa	ard Versions	Status Reports	 Projections 	Configuration	About
Please make a selection from the panels at right to get started!	Start a new budget Open a different bud To get started	Iget Duid you	I like to do	Jennifer?		
ABC Organization		+ Start new				S Open different
Budget Submission Round 1: Due Sept 15th Budget Submission Round 2: Due Oct 15tl Refer to the "ABC Strategic Plan" document in your Files area for details on budgeting to strategy. Contact your Finance team with any questions.	h	rt a new version of a budget/forecast			Open up for revie -OR- Sel to budge -OR- Jus budget/	o an existing budget/forecast w or editing. ect a different unit or version et/forecast. at take an overall look at the forecast you're working on.
		a Review status		Run reports		X Configuration
	Take an ove units	erall look at the status of ti you're responsible for.	he Preview o send a	print various reports, or copy of them to Excel.	Config enterpris	ure your company, or the se, for budget/forecasting.

1. Select version type: Budget or Forecast: SELECT BUDGET



2. In the **Step 1** panel of the box that displays, select the department or unit you want to budget (use the drop-down menu or click the 'Select unit' button to view the list of options), and click **Next**.

tart a new bud	get
hich unit would you like to budget?	
10-200-01: Marketing	Select unit
 Next In most cases you will have 	ave only one unit you are responsible for.
Step 2	
/hich version would you like to start?	2026 Draft 1 (Budget)
 You can create multip 	ble versions of your budget before officially submitting nd approval.
a budget for review ar	
a budget for review ar	
a budget for review an tep 3 rase choose how you would like to sta	rt your budget:
a budget for review an tep 3 case choose how you would like to state Start from pre-defined defaults	rt your budget: Starting from defaults will start your budget
a budget for review an Step 3 ease choose how you would like to stan Start from pre-defined defaults Start from scratch	rt your budget: Starting from defaults will start your budget with some guidelines set by your BudgetPak administrator. Some of these guidelines
a budget for review an Step 3 lease choose how you would like to star Start from pre-defined defaults Start from scratch	rt your budget: Starting from defaults will start your budget with some guidelines set by your BudgetPak

- 3. In the **Step 2** panel, click **Next** to accept the suggested name "2026 Working Budget
 - a. If you have multiple versions of your budget, you can choose the one to start.
- 4. In Step 3, accept Start from scratch, and click Start.





This brings you to the Navigation Window for the unit.

Bua		Budget • Dashboar	d Versions Status F	Reports - Projections C	Configuration About				Welcome Jennifer! [+ Log Out
Navigation	ActionPaks	What if? Drivers	Across the board (all accounts)	Monthly spreading (all accounts)	Notes Files (1/0)				
Currently	viewing:	Headcount,	FTE: Version co	mparison: Tr	his unit:				
Company:		ABC Organization As of 1/1/20	6: 21.75	ounts Total:	Your difference:				
Unit: Version:	10-200-01: Marketing 2026 Draft 1 (Budget	Addition:	0.00	2025 Actuals: \$26,801,717 25 Final Burdget: \$24,461,939	(\$662,037) -2 % \$1,677,741 7 %				
Your budget	's status is:	Started As of 12/31/2	026: 21.75 2026	5 Target Budget: \$27,141,758 2026 Draft 1: \$26,139,680	(\$1,002,079) -4 %		Stack		
Your	budget: 🧕	You are here 🕢 Reviewed 📃	Actions 🔹 🍠 Go to section	2					
	Revenue	Cost of Services	Headcount & Salaries	Benefits	Travel & Meeting Related	Marketing Expenses	ActionPaks	Occupancy Related	Asset Requests
A	cross the Board Change	Across the Board Change	Headcount Review	Across the Board Change	Across the Board Change	Across the Board Change	Across the Board Change	Across the Board Change	Make Request
M	lembership Fees \$14,353,056	Third Party Software \$0	New Hires	Medical \$61,643	Training Fees	Photography \$0	Update Website Design \$0	Rent \$76,125	Depreciation/ Lease Summary \$1,800
	Sales Revenue \$8,263,425	Hosting Costs S0	Salary Increases	Dental \$11,615	Meeting Expense S0	Printing Costs \$0	Management Success Initiative \$0	Monthly Spreading	Monthly Spreading
	Other Revenue \$0	Monthly Spreading	Bonus	401K \$33,601	Air Transportation \$0	Advertising Expense \$0	Monthly Spreading		
Mer	chandise Revenue \$0		Hourly compensation	Monthly Spreading	Rental Car \$0	Other Professional Fees \$0			
	Event Revenue \$631,000		Benefits		Lodging Expense S0	Monthly Spreading	Se	ction	
M	onthly Spreading		Compensation Review \$1,534,283		Seminar Fees \$0				
			Monthly Spreading		Monthly Spreading				

NOTE: In BudgetPak each column in the Budget Navigation Page is called a "**stack**;" and each box is called a "**section**." Sections may contain multiple accounts. If at any time you wish to return to this window, click **Navigation** at the top left of the window. Budget status the budgeting process is "Started". Once all sections have been reviewed, BudgetPak status will move to "Complete" and allow the budget holder to sign off on the budget. The following instructions walk you through the process of reviewing and updating the stacks and sections.

Reviewing and Updating the Stacks and Sections

There are three methods that can be used separately or in combination to review and update accounts for the non-headcount related stacks:

- A. Method 1: Across the Board (for all accounts in the stack at once)
- B. Method 2: Review each section and account individually Most used method (see pg. 11)
- C. Method 3: Use Monthly spreading to both enter and spread budgets



METHOD 1: Across the Board Changes – Ability to change all accounts in a stack. To make changes Across the Board, click the **Across the Board** section at the top of the stack; the make across the board changes window displays.

Make across the board cha	ang	es (Travel & Me	eting Related) Instead	of stepping thro	ugh each account in "Tra	avel & Meetin	g Related' on	e at a time, you	may make changes to all accoun	ts at 🗲 Back	Tiscard Close	🖬 Save	→ Next
Step 1 How would you like to make across the board changes?	Acro	counts iss the board changes for "Travel & Meeti	ing Related*:										
Budget a percent increase/decrease Budget a total \$ increase/decrease Budget by \$ per head	• •	Account number Account class: Expense Account type: Discretionary	E Account		2025 Forecast	% increase	\$ increase	\$ per head	2026 Draft 1	Account note		Â	
Your budgeted headcount as of 12/31/2026 is 21.75.		72700 72100	Training Fees Meeting Expense		\$23,885 \$315,440	-100.00 % -100.00 %	(\$23,885) (\$315,44	\$0 \$0	\$0 \$0		C Edit note		
How would you like to handle percent changes?		72200 72300	Air Transportation Rental car		\$117,148 \$44,671	-100.00 % -100.00 %	(\$117,14 (\$44,671)	\$0 \$0	\$0 \$0		C Edit note		
pre-defined percent Change every discretionary account by the		72500 72600	Lodging Expense Seminar Fees		\$88,523 \$24,497	-100.00 % -100.00 %	(\$88,523) (\$24,497)	\$0 \$0	\$0 \$0		C Edit note		
Change every discretionary account by the same percent EXCEPT SOME			Net total:		(\$614,164)	-100.00 %	\$614,164	\$0	\$0				
Change every discretionary account individually													

- 1. In **Step 1** of the **Make across-the-board changes** window, select the option you would like to use.
 - a. **Budget a percent increase/decrease** will apply the specified percentage to each line item shown in the line items box on the right side of the window.
 - b. **Budget a total \$ increase/decrease** will allocate the specified dollar amount to each line item so the total increase/decrease in the stack is the specified dollar amount.
 - c. **Budget by \$ per head** will allocate the specified dollar amount per head to each line item so the total dollar amount per head in the stack is the specified dollar amount per head.
- 2. In the **Step 2** box, select the option you would like to use to apply the across the board change. If you selected **Budget a percent increase/decrease** in **Step 1**:
 - a. **Change every discretionary line item by a pre-defined percent** will utilize the pre-defined defaults that have been established by the BudgetPak administrator.

Make across the board ch	ange	es (Travel & I	Meeting Related)	Instead of s in "Travel & time, you m accounts at	tepping through each acco Meeting Related' one at a ay make changes to all once.	xunt 🔺	You have uns	aved changes	← Back 📋 Discard	Close 🛛 🖬 Save	→ Next M Skip
How would you like to make across the board changes?	Across	the board changes for "Trave	el & Meeting Related":								
 Budget a percent increase/decrease Budget a total \$ increase/decrease 		Account number	Account		2025 Forecast	% increase	\$ increase	\$ per head	2026 Draft 1	Account note	
Budget by \$ per head Your budgeted headcount as of 12/31/2026 is 21.75.	↓ Ac	count class: Expense Account type: Discretional	Y								
01-20		72700	Training Fees		\$23,885	1.00 %	\$239	\$1,109	\$24,124		
Step 2		72100	Meeting Expense		\$315,440	-10.00 %	(\$31,544)	\$13,053	\$283,896		
How would you like to handle percent changes?		72200	Air Transportation		\$117,148	-10.00 %	(\$11,715)	\$4,848	\$105,434		
 Change every discretionary account by a 		72300	Rental car		\$44,671	1.00 %	\$447	\$2,074	\$45,118		
pre-defined percent		72500	Lodging Expense		\$88,523	1.00 %	\$885	\$4,111	\$89,408		
same percent		72600	Seminar Fees		\$24,497	1.00 %	\$245	\$1,138	\$24,742		
Change every discretionary account by the same percent EXCEPT SOME Change every discretionary account individually			Net total:		(\$614,164)	-6.75 %	\$41,443	(\$26,332)	(\$572,721)		



b. Change every discretionary line item by the same percent will allow you to enter a percentage to increase or decrease all line items.

Make across the board ch	ang	jes (Travel & N	leeting	Related) Instead	of stepping thro ke changes to a	ugh each account in "Tr I accounts at once.	avel & Meetin	g Related" on	e at a time, you	You have unsaved of	hanges! 🗲 Back	👕 Discard 🔲 Close	Save) → Ner M Ski
Step 1 How would you like to make across the board changes?	Acro Acro	ccounts oss the board changes for "Travel & M	eeting Related*:											
Budget a percent increase/decrease Budget a total \$ increase/decrease Budget by \$ per head Vara bedget by \$ per head	Ţ	Account number Account class: Expense Account type: Discretionary		Account		2025 Forecast	% increase	\$ increase	\$ per head	2026 Draft 1	Account note			
Tour budgeted neadcount as of 12/31/2020 is 21.75.		72700 72100	Train Meet	ing Fees ing Expense		\$23,885 \$315,440	2.00 % 2.00 %	\$478 \$6,309	\$1,120 \$14,793	\$24,363 \$321,749		C Edit note		
How would you like to handle percent changes?		72200 72300	Air Trans Rental c	portation ar		\$117,148 \$44,671	2.00 %	\$2,343 \$893	\$5,494 \$2,095	\$119,491 \$45,565		C Edit note		
Change every discretionary account by a pro-defined percent Change every discretionary account by the		72500 72600	Lodging Semi	Expense nar Fees		\$88,523 \$24,497	2.00 % 2.00 %	\$1,770 \$490	\$4,151 \$1,149	\$90,293 \$24,987		C Edit note		
Same percent 2.00 % Change every discretionary account by the same percent EXCEPT SOME			Net total	:		(\$614,164)	2.00 %	(\$12,283)	(\$28,802)	(\$626,448)				
Change every discretionary account individually														

c. Change every discretionary line item (EXCEPT SOME) by the same percentage will allow you to check/uncheck line items in the Apply standard increase column and enter a percentage to increase or decrease the selected line items. The percentage entered will only be applied to the checked line items. Unchecked line items can be adjusted individually.



d. **Change line items individually** will allow you to manually enter a percent increase/decrease in the % increase column for each line item. To enter a percent increase/decrease, click the % increase box for the line item and type in the desired percentage.

Make across the board ch	nang	es (Travel &	& Meetir	ng Related	Instead of s in "Travel & time, you m accounts at	tepping through each acco Meeting Related" one at a ay make changes to all once.	ount 🔺	/ou have uns	aved changes!	← Back 】 🗑 Discar	d 🛛 🗷 Close 🗌 🖬 Save	→ Nei M Ski
How would you like to make across the board changes?	Acro	ss the board changes for *	Travel & Meeting R	elated":								
 Budget a percent increase/decrease Budget a total \$ increase/decrease 		Account number	:	Account	:	2025 Forecast	% increase	\$ increase	\$ per head	2026 Draft 1	Account note	
Budget by \$ per head Your budgeted headcount as of 12/31/2026 is 21.75.	÷ /	Account class: Expense Account type: Discret	tionary									
Step 2		72700	Training F	ees		\$23,885	2.00 %	\$478	\$1,120	\$24,363		
How would you like to handle percent changes?		72200	Air Transport	tation		\$117,148	2.00 %	\$2,343	\$5,494	\$119,491		
Change every discretionary account by a pre-defined percent		72300 72500	Rental car Lodging Expe	ense		\$44,671 \$88,523	2.00 %	\$893 \$1,770	\$2,095 \$4,151	\$45,565 \$90,293		
Change every discretionary account by the same percent		72600	Seminar F	Fees		\$24,497	2.00 %	\$490	\$1,149	\$24,987		
Change every discretionary account by the			Net total:			(\$614,164)	2.00 %	(\$12,283)	(\$28,802)	(\$626,448)		
 Change every discretionary account individually 												_

White cells are editable. To enter a decrease, enter the percentage or dollar amount with a minus sign (i.e. -5.00% or -\$500). If at any point you need to clear the changes made in **Across the Board**, click the **Discard** button.



Click **Save**. The Version Comparison box will show both the total budget and variances for the stack you are viewing as well as the total budget for the unit.

Currently	/iewing:		Headcount/FTE:		Version comparison:	Th	is stack:		This unit:		
	ABO Organizatio				Expense accounts	Travel & N	Aeeting Related		Marketing		
Company:		ABC Organization	As of 1/1/2026:	21.75		Total:	Your differ	ence:	Total:	Your differ	rence:
Unit:	10-200-01: Marketing		Additions:	0.00	2025 Actuals:	\$508,600	\$117,848	23 %	\$10,282,902	(\$7,818,743)	-76 %
Version:	2026 Draft 1 (Budget) 🔻	Reductions:	-0.00	2025 Final Budget:	\$411,789	\$214,659	52 %	\$10,649,839	(\$8,185,680)	-77 %
Your budget	's status is:		As of 12/31/2026:	21.75	2026 Target Budget:	\$572,721	\$53,726	9 %	\$9,534,481	(\$7,070,323)	-74 %
		- otarica			2026 Draft 1:	\$626,448			\$2,464,158		

Click **Close** to return to the Navigation window and select the next stack you wish to review/edit.

METHOD 2: Review each section and account individually

1. To view and make changes to each account individually, click any section you want to budget. The Account window displays. Some sections may contain multiple accounts.

Training Fee	25		← Back 🗑 Discard 🔯 Close 🔒 Save → Next
Account 1 of 1			
Budget info 72700: Training F Please select one of the b	Cecs 🚯]	Account notes (optional) inpur wold like towins note about this account, please click on the Edit button. Your note can be up to 8,000 characters and will be printed on some reports.
By annual amount By percent increase	By annual amount 50 B		2 Eitt a import note from prior budget.
By per head By line item detail By driver x rate	By percent increase 822,895 2025 Forecast annual amount: 822,895 Enter your prevent increase/decrease; 100,000 % (622,895) (622,895)		Category code Category description No category description E Select categories and the Select categories
	2002 for it annual amount : 50		
	Your budgeted headcount as of 12/31/2026: 21.75 Enter your annual amount per head here: 20.00 2020 fors11 annual amount: 50 Last year's annual amount was \$23,865. With the current headcount, this would be \$1,098. 50		

- 2. In **Step 1** of the Annual total for [account name] window, there is a zero balance displayed. You can either accept this amount or use one of the other methods to change the annual amount:
 - a. By annual amount enter an annual amount.
 - b. **By percent increase** The basis for the percent increase is listed here, e.g. 2025 Forecast. The default for percent/increase is -100% since this is a zero-based budget. Adjust the percent increase/decrease and the annual amount is automatically calculated.
 - c. **By per head** Your currently budgeted headcount is listed here, as of the final date in your budget fiscal year. Enter your annual amount per head and the annual amount is automatically calculated.
 - d. **By line item detail** You can build up your annual budget by entering line item detail. The detail is included on some P&L reports. Add as many rows as you want and/or Import Details to import all line items from a previous version. Enter a description for the detail line, and an annual amount for it.
 - e. **By driver x rate** You can build up your annual budget by multiplying a quantity times a rate. You may select the quantity and/or the rate from a list of pre-defined drivers, or you may enter either of them manually.



- 3. In **Step 2**, enter any relevant comments about the account and its annual budget amount in the text box provided or click Import Notes from Prior Budget to review and edit notes from previous versions.
 - c. Some notes may be mandatory.
 - d. Some accounts may have an administrator-defined category list, from which you can select multiple categories to tag to that account.
- 4. Repeat 2 and 3 for each line item of the section.
- 5. Click **Save** (located just below the Version Comparison box) to save your changes.
 - c. Review the variance amounts in the Version Comparison box to see how you are doing against targets.

Version comparison:	This Train	section: ing Fees					
	Total:	Your different	ence:	Total:	Your diffe	fference:	
2025 Actuals:	\$20,050	\$4,074	20 %	\$10,282,902	(\$8,421,067)	-82 %	
2025 Final Budget:	\$15,850	\$8,274	52 %	\$10,649,839	(\$8,788,004)	-83 %	
2026 Target Budget:	\$24,124	\$0	0 %	\$9,534,481	(\$7,672,646)	-80 %	
2026 Draft 1:	\$24,124			\$1,861,835			

6. Click **Close** to close the account page and return to the Budget Navigation Page; or click **Next** to save the current value and move to the next section/account in the stack.

Repeat these steps until all of your accounts have been reviewed/updated with an annual budget amount.

METHOD 3: Spreading the Annual Amount over a Number of Months

At this point, the annual budget for each account needs to be spread over 12 months (if you want to change the amounts in each month or spread the annual amount over less than 12 months, see the section "Manually Overriding Monthly Amounts," below).

The Administrator has defaulted the spreading of expenses to mirror the last full year of actual data, FY2024. On the Budget Navigation Page, at the bottom of every stack is a section called "Monthly Spreading".



Click on Monthly Spreading.

Revenue	Cost of Services	Headcount & Salaries	Benefits	Travel & Meeting Related
Across the Board Change	Across the Board Change	Headcount Review	Across the Board Change	Across the Board Change
Membership Fees \$14,353,056	Third Party Software \$0	New Hires	Medical \$61,643	Training Fees \$0
Sales Revenue \$8,263,425	Hosting Costs \$0	Salary Increases	Dental \$11,615	Meeting Expense \$0
Other Revenue \$0	Monthly Spreading	Bonus	401K \$33,601	Air Transportation \$0
Merchandise Revenue \$0		Hourly compensation	Monthly Spreading	Rental Car \$0
Event Revenue \$631,000		Benefits		Lodging Expense \$0
Monthly Spreading		Compensation Review \$1,534,283		Seminar Fees \$0
		Monthly Spreading		Monthly Spreading

- 1. In **Step 1** of the **Monthly Spreading** window, select the option you would like to use.
 - a. **Spread each account by a pre-defined method** will utilize the pre-defined defaults that have been established by your BudgetPak administrator.

uld you like to spread your a ad each account by a pre-defin ad all accounts the same way se different spreading line by nts	annual amounts on a mo red method line	athly	Overrides You may overri Overridden mon • To erase • To erase	le the automatic hly value an individual overri all overrides, selec	spreading for e de, right click th t "Erase all overri	ditable month: e cell and select ides" from the "	s by typing in a t "Erase this ove Actions" menu o	a value. erride." dropdown.									= Actions
Account number	Account	: Type of automa	ticsp Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	Account note	
unt class: Expense																	
Account type: Discretionar	Training Fees	As last year	9	26 \$2.777	\$1.851	\$1.864	\$694	\$1.851	\$833	\$2 777	\$3 703	\$3.604	\$1397	\$1.851	\$24.124		
72100	Meeting Expense	As last year	\$11	20 \$34,559	\$23,040	\$12,635	\$8.640	\$23,040	\$10.368	\$34,559	\$46,079	\$29.594	\$26,822	\$23,040	\$283,896		(K)
72200	Air Transportation	As last year	\$4.1	17 \$12.052	\$8.035	\$5.178	\$3,013	\$8.035	\$3,616	\$12,052	\$16,070	\$14.875	\$10,454	\$8.035	\$105,434		R E
72300	Rental car	As last year	\$1.0	81 \$5.044	\$3.363	\$3.251	\$1,261	\$3.363	\$1,513	\$5.044	\$6.725	\$6,795	\$3.716	\$3.363	\$45.118		R E
72500	Lodging Expense	As last year	\$3.5	52 \$10,056	\$6,704	\$4,051	\$2,514	\$6,704	\$3.017	\$10,056	\$13,408	\$15,190	\$7,651	\$6,704	\$89,408		e e
72600	Seminar Fees	As last year	S	69 \$2,908	\$1,939	\$1,793	\$727	\$1,939	\$873	\$2,908	\$3,878	\$3,332	\$1,536	\$1,939	\$24,742		e e

b. **Spread all accounts the same way** will open **Step 2** and allow you to choose the default method to spread all line items.



- Based on Actuals monthly amounts
- Spread evenly throughout the year
- Spread based on the number of days in a month
- Spread based on the number of work days in a month (if your database is configured for work days)
- Do not do automated spreading

Mo	onthly spread	ing (Travel	& Meetir	ig Rela	ted) 🕅	e amounts you month. Note: Y lculations or ot	have entered s ou'll only be ab her external fac	o far for "Trave ile to spread ac ctors.	i & Meeting Rela counts under yo	ated" are for the our discretion. 1	full fiscal year. The month-to-m	Here you can e onth cost distri	stimate (or pre bution of non-d	cisely specify) iscretionary ac	how they are inc counts is detern	curred month- nined by	A You have unsaved changes	I) ← Back 👔
SHOW	Show or hide spreading st	eps:																
Ster	1			ep 2				Overrides						_				
How	vould you like to spread your an	nual amounts on a month		u mould mou like	to encod the	annual amoun	ts?	You may ov	erride the auto	omatic spread	ing for editabl	e months by ty	roing in a valu					
basis			· • • •	Based on "2024 /	Actuals"			Overridden r	monthly value									
	read all accounts the same way	hod		opread eveniy un	ougnour me fis	al year		• To er	ase an individu	al override, righ	t click the cell a	nd select "Eras	e this override."					
	oose omerene opressing me by m		0	Spread based on Spread based on	the number of v	vork davs in a month	nonth	 To er 	ase all override	s, select "Erase	all overrides* f	om the "Action	s" menu dropdo	iwn.				
			ŏ	Do not automate	spreading													
400	ounte																	
ACC																		-
Montr	ity spreading for "Travel & Meeti	ng Related accounts.																= Actions +
	Account number	Account :	Type of automatic sp	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	Account note	
- AC	count class: Expense																	
	Account type: Discretionary			_										_				
	72700	Training Fees	As last year	\$926	\$2,777	\$1,851	\$1,864	\$694	\$1,851	\$833	\$2,777	\$3,703	\$3,604	\$1,392	\$1,851	\$24,124		C Edit
	72100	Meeting Expense	As last year	\$11,520	\$34,559	\$23,040	\$12,635	\$8,640	\$23,040	\$10,368	\$34,559	\$46,079	\$29,594	\$26,822	\$23,040	\$283,896		C Edit
	72200	Air Transportation	As last year	\$4,017	\$12,052	\$8,035	\$5,178	\$3,013	\$8,035	\$3,616	\$12,052	\$16,070	\$14,875	\$10,454	\$8,035	\$105,434 0.4E 110		C Edit
	72500	Lodging Expense	As last year	\$3,352	\$10,056	\$6,303	\$4,051	\$2 514	\$6,704	\$3,017	\$10,056	\$13,408	\$15,190	\$7,651	\$6,704	\$89.405		C Edit
	72600	Seminar Fees	As last year	\$969	\$2,908	\$1,939	\$1,793	\$727	\$1,939	\$873	\$2,908	\$3,878	\$3,332	\$1,536	\$1,939	\$24,742		C Edit I
_																		
		Net total:		(\$22,466)	(\$67,397)	(\$44,932)	(\$28,772)	(\$16,849)	(\$44,932)	(\$20,221)	(\$67,397)	(\$89,863)	(\$73,390)	(\$51,571)	(\$44,932)	(\$572,721)		
				3.92 %	11.77%	7.85 %	5.02 %	2.94 %	7.85 %	3.53 %	11.77%	15.69 %	12.81 %	9.00 %	7.85 %	100.00 %		

In this example, selecting Based on 2024 Actuals monthly amounts will distribute each monthly amount according to the seasonality reflected in the noted version. If you click on the grid and hover on a cell, the reference data for the line item and month will be displayed.

c. **Choose different spreading line by line** allows the budget holder to select different spreading methods by line item.



buld you like to spread your an ad each account by a pre-define of all accounts the amount ose different spreading line by line unts repreading for "Travel & Meet	nual amounts on a mont d method ne ing Related" accounts."	nly () You	errides may override the ridden monthly va • To erase an inx • To erase all ov	e automatic si ilue lividual overrid errides, select '	e, right click the Erase all overright	ditable months cell and select des' from the 'A	* by typing in a "Erase this ove Actions" menu d	rride." Iropdown.									
Account number	Account :	Type of automatic sp	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	Account note	
ount class: Expense																	
Account type: Discretionary	Training Face	to be seen as	6007	40.777	61.051	A1 06 4	0004	A1 051	6000	40 777	63 703	03 (04	A1 202	61.051	624.10		100
72700	Training Fees	As last year	\$926	\$2,777	\$1,851	\$1,864	\$694	\$1,851	\$833	\$2,777	\$3,703	\$3,604	\$1,392	\$1,851	\$24,124		C EC
72100	Meeting Expense	As last year	\$11,520	\$34,559	\$23,040	\$12,635	\$8,640	\$23,040	\$10,368	\$34,559	\$46,079	\$29,594	\$26,822	\$23,040	\$283,896		E Ed
72200	Air transportation	As last year	\$4,017	\$12,052	\$0,035	\$5,170	\$5,015	\$0,035	53,010	512,052	\$16,070	\$14,075	510,454	\$0,035	\$105,434		6.0
72300	Rental car	As last year	0100	010,055	00,000	00,201	01,201	00,000	01,013	010.057	30,723	30,793	55,716	00,000	000,400		6 60
72500	Looging Expense	As last year	0050	\$10,056	\$5,704	\$4,051	\$2,514	\$5,704	\$3,017	\$10,056	\$13,408	\$15,190	\$7,651	\$5,704	509,400		6 0
		None Evenly By days per month As last year By workdays											. ,				

In the Line Items section of the screen, double-click on white box in the **Type of Automatic Spreading** column to switch spreading methods:

- Evenly Spread evenly throughout the year; essentially a divide by 12
- By days per month Spread based on the number of days in the month
- None Do not do automated spreading. All monthly values must be entered manually; the total recalculates to be the sum of all values.
- As last Year Spread based on monthly amounts from a reference version (often last years actuals, or this year's forecast)
- By workdays Spread proportionally as per the number of work days in a fiscal period (available only if configured for your database).
- Line Item Detail Spreading If you used Budget Method Line Item Details for an account, you can optionally click on the + button to individually spread each amount.

		Ż	X	L	En	gage		A power.	N Achie	Т еve.
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Mon	hly spreading fo	or "Travel & Meeting Relate	d" accounts."																	
	LID by month	Account number	E Account	Type of automatic sp	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	Account note		
r /	ccount class: E	xpense ne: Discritionan:																		ŝ.
	- Hoodan g	72700	Training Fees	As last year	\$926	\$2,777	\$1,851	\$1,864	\$694	\$1,851	\$833	\$2,777	\$3,703	\$3,604	\$1,392	\$1,851	\$24,124		B E	
		72100	Meeting Expense	As last year	\$11,520	\$34,559	\$23,040	\$12,635	\$8,640	\$23,040	\$10,368	\$34,559	\$46,079	\$29,594	\$26,822	\$23,040	\$283,896		C E	
	Ν.	72200	Air Transportation	As last year	\$4,017	\$12,052	\$8,035	\$5,178	\$3,013	\$8,035	\$3,616	\$12,052	\$16,070	\$14,875	\$10,454	\$8,035	\$105,434		C E	
		72300	Rental car	As last year	\$1,681	\$5,044	\$3,363	\$3,251	\$1,261	\$3,363	\$1,513	\$5,044	\$6,725	\$6,795	\$3,716	\$3,363	\$45,118		C E	
	i i i i i i i i i i i i i i i i i i i	72500	Lodging Expense	As last year	\$3,352	\$10,056	\$6,704	\$4,051	\$2,514	\$6,704	\$3,017	\$10,056	\$13,408	\$15,190	\$7,651	\$6,704	\$89,408		C E	
	+	72600	Seminar Fees	As last year	\$949	\$2,848	\$1,899	\$1,756	\$712	\$1,899	\$855	\$2,848	\$3,798	\$3,263	\$1,504	\$1,899	\$24,230		C, E	
ł			Net total:		(\$22,446) 3.92 %	(\$67,337) 11.77 %	(\$44,892) 7.85 %	(\$28,735) 5.02 %	(\$16,834) 2.94 %	(\$44,892) 7.85 %	(\$20,203) 3.53 %	(\$67,337) 11.77 %	(\$89,783) 15.69 %	(\$73,321) 12,81 %	(\$51,539) 9.01 %	(\$44,892) 7.85 %	(\$572,209) 100.00 %		•	j

Manually Overriding Monthly Amounts

If you need to manually override any of the monthly amounts,

- 1. Scroll through the list of the accounts to locate the account you want to manually change.
- 2. Locate the month for which you want to override the amount and click in the box containing the monthly amount you wish to change.
- 3. Change the displayed amount to the correct amount. You will note that all other monthly amounts automatically adjust to compensate for the new amount.
- 4. Any monthly amount that has been manually overridden will appear in yellow highlight.
- 5. You may change the total, and the monthly amounts will be re-spread
- 6. Click **Save** to save any overrides.
- 7. Click **Close** to return to the Budget Navigation Page.

Monthly spreading (Travel & Step 1 How wold you like to spread your ennual emounts on a monthly basis? Spread exert account by a pre-defined method Spread exert accounts the same way Choose after the spreading line by line	Meeting Re Overrides Vou may override the Diverriden monthly v 1 or erase all ov	elated) The transmission of the second secon	Imounts you have I year. Here you ca h-by-month. Note: etion. The month-1 mined by calculat r editable months I lick the cell and se I overrides' from th	entered so far fr n estimate (or p You'll only be a lo-month cost di ions or other exit by typing in a va elect "Erase this he "Actions" mer	or "Travel & Me recisely specif ble to spread a istribution of n ternal factors. Ilue. override." nu dropdown.	eeting Related fy) how they an accounts unde ion-discretiona	" are for the fui re incurred ir your ary accounts is	You I	lave unsaved c	Show	v or hide steps	and overrides	← Back	Discard 🖬 C	close 🛛 🖬 Save 🔺
Monthly spreading for "Travel & Meeting Related" accounts."	Turn of subamplin on the	an Eab	March	April	Mare	hane	b.b.	Aug	Cont	Ort	Mau	Dec	Total	ates truces	■ Actions ▼
Account class: Expense Account class: Discretionary	Type of automatic sp 3 a	an reu	March	April	may	Julie	July	Aug	оерг	001	NUV	Deu	Iotal	ACCOUNT NOTE	^
72700 Training Fees	As last year	\$926 \$2,777	\$1,851	\$1,864	\$694	\$1,851	\$833	\$2.17	\$3,703	\$3,604	\$1,392	\$1,851	\$24,124		C E
72100 Meeting Expense	As last year \$1	11,520 \$34,559	\$23,040	\$12,635	\$8,640	\$23,040	\$10,368	34,559	\$46,079	\$29,594	\$26,822	\$23,040	\$283,896		C E
72200 Air Transportation	As last year \$	\$3,693 \$11,078	\$7,386	\$4,760	\$6,000	\$9,000	\$7,000	\$11,078	\$14,771	\$13,673	\$9,609	\$7,386	\$105,434		C E
72300 Rental car	As last year \$	\$1,681 \$5,044	\$3,363	\$3,251	\$1,261	\$3,363	\$1,513	\$5,044	\$6,725	\$6,795	\$3,716	\$3,363	\$45,118		C, E
72500 Lodging Expense	As last year \$	\$3,352 \$10,056	\$6,704	\$4,051	\$2,514	\$6,704	\$3,017	\$10,056	\$13,408	\$15,190	\$7,651	\$6,704	\$89,408		C E
T2600 Seminar Fees	As last year	\$949 \$2,848	\$1,899	\$1,756	\$712	\$1,899	\$855	\$2,848	\$3,798	\$3,263	\$1,504	\$1,899	\$24,230		C E
4													4		*
Net total:	(\$22 3	2,121) (\$66,363) 3.87 % 11.60 %	(\$44,242) 7.73 %	(\$28,316) (4.95%	\$19,821) 3.46 %	(\$45,857) 8.01 %	(\$23,587) 4.12 %	(\$66,363) 11.60 %	(\$88,484) 15.46 %	(\$72,119) 12.60 %	(\$50,694) 8.86 %	(\$44,242) 7.73 %	(\$572,209) 100.00 %		

Once you have completed all the necessary steps and all sections have been reviewed. A **Budget Completed** pop up box will appear and the budget status will change to "Complete" with a green circle. From here you can select **Continue working** if you would like to enter **ActionPaks** or review an area,



select **Print reports** if you would like to view reports for your budget, or **Close** if you are done with the budget.





Notes and Files

- 1. Notes: These are unit-wide notes entered by users who have write access to the budget or entered by approval managers during a revoke activity.
 - a. In the Blue Navigation bar, click **Notes**. Click **Add** to enter a new note, **Edit** to edit an existing note, or **View** to view a note that an approval manager or Administrator assigned to your unit.

Navigation ActionPaka What if?	Drivers Across the board (all a	ccounts) Monthly spreading (all accounts) Notes Files (1/0)	▲
Currently viewing:	Headcount/FTE:	Version comparison:	This unc.	
Company: ABC Organization	As of 1/1/2026: 21.75	Total:	Your difference.	
Unit: 10-200-01: Marketing	Additions: 0.00	2025 Actuals: \$10,282,902	(\$720,969) -7 %	
Version: 2026 Draft 1 (Budget) Your budget's status is: Started	As of 12/31/2026: 21.75	2025 Final Budget: \$10,500,335 2026 Target Budget: \$9,559,629 2026 Draft 1: \$9,561,933	(31,016,453) -30 % \$2,304 0 %	
Notes Here you may read or enter notes about	t your Budget. Depending on your user-p	rivileges, you may edit only your notes or all notes		▲ You have unseved changes? ■ Discard ■ Close ■ Seve → Add
User 🔻	Unit Y	Last edited T Rolldown to child units?	Note	
User Y Smith, Jennifer (JSmith) 10-200-01: Market	Unit Y	Last edited T Rolldown to child units?	Note	Crime
User Y Smith, Jereifer (JSmith) 10-200-01: Market	Unit Y Ing 3	Last edited T Rolidown to child units?	Nos C tel 10 O tell note	ceer .



- 2. Admin Files: These are files that are uploaded by the administrator and get assigned to a version. These files will then show up here for all budgets that fall under that version.
 - a. In the Blue Navigation bar, click **Files**. You can click on a filename to download any files listed on the Admin files tab.

	Iet Pak ™ Forecast. Report.	Budget 🕶	Dashboard	Versions	Status	Reports •	Projections	Configuration	n About
Navigation	ActionPaks	What if?	Drivers A	cross the board (all a	ccounts)	Monthly spr	eading (all accounts)	Notes	Files (1/0)
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Admin file	User files Fi ation - Strategic Plan.p	ile (click to download	()	T	File si 0.25 MB	ize Smith, .	User Jennifer (JSmith)	T	

- 3. User Files: These are files that are uploaded by users who have write access to the budget.
 - a. In the Blue Navigation bar, click **Files**. On the Users tab, click **Select files** to upload any file. Click **Save**. Optionally, click **Mappings** to assign that file to specific accounts.

Budget	get Pak ™ . Forecast. Report.	Budget 🔻	Dashboard	Versions	Status	Reports -	Projections	Configuration	About					
Navigation	ActionPaks	What if?	Drivers Ac	ross the board (all a	ccounts)	Monthly spre	eading (all accounts)	Notes	Files (1/1)					
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Admin file Select fil	es User files									✓ Done				
	Fi	ile (click to download	0	T	File size		Unit		T	User	T	Rolldown to child units?	Has mappings	
ABC Organi	ization- Merchandise Re	evenue Model.xlsx			0.02 MB	10-200-0	1: Marketing		Smith, Je	ennifer (JSmith)			Yes	1 Delete



ActionPaks - Budgeting for Specific Projects

ActionPaks are an optional feature that you can use to budget for unit-specific initiatives, projects, or programs. Any amount entered into an ActionPak is additive to the amount already entered for that account in your general budget.

1. Click **ActionPaks** in the blue navigation menu at the top of your screen. ActionPaks can be entered at any point in the budget entry process.

Navigation	ActionPaks	What if?	Drivers	Across the board (all ac	counts)	Monthly spreading	(all accounts)	Notes	Files (1/0)
Currently v Company: Unit: Version: Your budget's	10-200-01: Market 2026 Draft 1 (Budg status is:	ABC Organization ing	Headcount As of 1/1/202 Additions: Reductions: As of 12/31/2	t/FTE: 26: 21.75 0.00 -0.00 2026: 21.75	Version C Expense ac 202	2025 Actuals: 2 2055 Actuals: 2 5 Final Budget: 2 5 Target Budget: 2026 Draft 1:	Total: \$10,282,902 \$10,580,385 \$9,559,629 \$9,559,629	This unit: Marketing Your diff (\$723,273) (\$1,020,756) \$0	erence: -7 % -10 % 0 %	
	onPaks /	ActionPak budgeting al	lows you to devel	lop a separate account fo	or an ActionPak	i, and then, automatica	ally merge it in	ito your standard	account. You wil	I need to designate which accounts make up the ActionPak.
	Action	Pak code 🛛 🔻		ActionPak name	Ţ	ActionPak type	▼ ls	active? 🍸		Actions Add private ActionPak
= (UWD100		Update Webs	ite Design		Shared				+ Add shared ActionPak
= (MSI100		6 Management	Success Initiative		Shared				Import ActionPake

2. Click the **Add ActionPak** button and enter a name for this ActionPak or use **Import ActionPaks** to import accounts and values from a prior version. Enter a code for this ActionPak. The code is required and needs to be a unique identifier within the unit.

Ac	tic	n	Paks ActionPak but the ActionPak	dgeting a k.	Illows you to develop a separate account for	an ActionPak	, and then, automatically me	rge it into your stand	ard account. You	ı will need to designa	te which accounts make
Actio	onPa	iks)
			ActionPak code	T	ActionPak name	T	ActionPak type 🔻	Is active? 🝸			
=			UWD100	_	Update Website Design		Shared				
=			MSI100		Management Success Initiative		Shared				1
=			(Enter code here)		(Enter description here)		Private	~	🏦 Delete		1
											1



3. Map accounts to the ActionPak by selecting the accounts in the **Accounts available for use in this ActionPak** box on the right of the window and clicking **Add accounts** to add it to the ActionPak. The accounts selected will appear in the **Accounts used in this ActionPak** box on the left of the window. Map all accounts that will be needed for the ActionPak.

STIC	onPaks	ActionPak budgeting	allows you to develop a separate account for	r an ActionPak,	and then, automatically me	erge it into your standa	rd account. You w	ill need to designate whic	h accounts make up	the ActionPak.		📋 Discard	💌 Close	8
ionPa	laks													
ſ	Action	Pak code 🛛 🔻 🕇	ActionPak name	Ŧ	ActionPak type 🔻	Is active? 🝸								
(UWD100		Update Website Design		Shared									
	MSI100		Management Success Initiative		Shared	2								
	✓ 2026-1		New Logo Development		Private	×	1 Delete							
* si icco is ti	elected. counts currently mail to the right. If you'w	e up this ActionPal mistakenly added	. You may add more accounts from the lis an account to this ActionPak or want to re	ist of available remove one for		Accor These a account	unts available f are the list of acc ts as you wish to	or use in this ActionF counts that are available include in the ActionP	to become part of k by clicking the "/	this ActionPak. Yo Add accounts" butto	u may select as m.	many		
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-1" s acconts t ason	Is use on This Act selected. counts currently mail to the right. If you've no you may do so, bu Account class Expense Expense Expense Expense Expense	e up this ActionPal mistakenly added t you will lose any of 7 71300: Profe 71400: Phote 71600: Adver 72100: Meeti	. You may add more accounts from the lin an account to this ActionPak or want to re urrently budgeted values for it. Account solutional Fees graphy asing ing Expense	ist of available remove one for	← Add account → Remove acc	RS COURS	Ints available from the list of acc ts as you wish to Account Income Income Expense Expense Expense Expense Expense Expense Expense Expense Expense Expense Expense Expense Expense	or use in this Action include in the Action class 40100: Sai 40200: Me 5000: Thi 50100: Ho 70700: Co 70800: Ot 71100: Te 71500: Pri 72200: Are 72200: Are 72200: Are	ak to become part of k by clicking the 'z s Revenue chandise Revenue d Party Software ting Costs sulting Fees er Advisory Services p Help ting Costs Transportation tal car ging Expense	this ActionPak. Yo Add accounts" butto Account	u may select as	many		
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4. Click **Save** then click **Close** to return to the Navigation window.

Professional Fees	Travel & Meeting Related	Marketing Expenses	ActionPaks	Occupancy Related
Across the Board Change	Across the Board Change	Across the Board Change	Across the Board Change	Across the Board Change
Temporary Help \$0	Training Fees \$24,124	Photography \$1,478,400	Update Website Design \$0	Rent \$76,125
Consulting \$0	Meeting Expense \$283,896	Printing Costs \$822,800	Management Success Initiative \$0 [Net]	Monthly Spreading
Other Advisory Services \$0	Air Transportation \$105,434	Advertising Expense \$2,405,813	New Logo Development \$0	
Monthly Spreading	Rental Car \$45,118	Other Professional Fees \$11,855	Monthly Spreading	
	Lodging Expense \$89,408	Monthly Spreading		
	Seminar Fees \$24,742			



5. Click on the new section for the ActionPak and the ActionPak window will appear. Enter the requested amount in the By annual amount box in Step 1. Enter the description of the initiative in the Step 2 box. The description should contain details of the request sufficient to assess the need for the funding requested. When the Category feature of BudgetPak is utilized, the ActionPak, as an example, can be tied to a strategic initiative. Repeat these steps for each account mapped to the ActionPak.

ne of the budget methods below and us	it to designate the annual amount for this account.	be	up to 8,000 characters and will be printed on some reports.	ited on some reports.		
nt By annual amount Enter 2026 Draft 1 annu	al amount:	\$3,000		🕑 Edit 🛛 🎝	Import note from prior budget	J
By percent increase The 'By percent increase' annual amount is either no	ption is not available because the percent increase bas t available or is zero.	sis vention St	Category code trategic Initiative 2: Recognition	Catego Promote the organization	v description is brand to improve recogniti	
By annual amount per he Your budgeted headcount Enter your annual amount 2026 Draft 1 annual amou	ad as of 12/31/2026: per head here: tt: use. With the current headsourt this would be	21.73 \$137.93 \$3,000			i≣ Select categories	
	was , with the current neadcount, this would be .		ccount usage			
			sther sections also use this account. Section ther Professional Fees pdate Website Design lanagement Success Initiative		Amount \$11,855 \$0 \$0	
		Te Te Te	otal from other areas: otal from here: otal for this account:		\$11,855 \$3,000 \$14,855	
		SI	ummary			
			is is a summary of the accounts in thi Account Professional Fees Photography Advanting	s ActionPak.	Amount \$3,000 \$0	
			4 Meeting Expense		\$0	

NOTE: Any account which you used in an ActionPak will now appear as an additional account within the general budget. When you click on a section in your Navigation window that includes an ActionPak, you will see the general budget value, the ActionPak value and the total value for that account.





6. Continue to add additional ActionPaks as needed.

7. Reports

- a. All P&L reports will display the total value for each account.
- b. Run an ActionPak report to see the individual ActionPaks with their associated accounts, amounts and notes.

Advanced reporting							
Select report Select versions Select units	Select a report Search reports ActionPak reports P&L ActionPak Consolidating Report ActionPaks by Accounts Report ActionPaks by Units Report User Files by ActionPak						

c. The Annual, YTD, Quarterly and Monthly P&L's can be grouped by ActionPaks only. On the Group accounts by tab, select Group accounts by ActionPaks only and make your selections.

Advanced r	eporting				Select a report and det	tailed options for it. You m	ay also retrieve prev
Select report Select versions Select units	Group accounts by Select how you want t	o group your accounts. subtotals Group accounts by section	ons (Group accounts	by ActionPaks			
Group accounts by	Please select one or n	nore ActionPaks to report on.					
		ActionPak	T	Unit	٣	ActionPak type 🔻	Is active?
	🗸 🔰 UWD100: Up	date Website Design	10-200-01:	Marketing		Shared	~
	 MSI100: Mar 	nagement Success Initiative	10-200-01:	Marketing		Shared	~
	 2026-1: New 	Logo Development	10-200-01:	Marketing		Private	~
	 MSI100: Mar 	nagement Success Initiative	10-300-01:	Accounting		Shared	~
	 MSI100: Mar 	nagement Success Initiative	40-500-02	Human Resources		Shared	~
	 UWD100: Up 	date Website Design	40-400-02	IT Support		Shared	



Reviewing Headcount & Salaries

If you have Headcount (employees) in your unit and if you are authorized to review Headcount & Salaries, you will see a stack called **Headcount & Salaries** in your Navigation page.

Your budget:								
Cost of Services	Headcount & Salaries	Benefits	Professional Fees					
Across the Board Change	Headcount Review	Across the Board Change	Across the Board Change					
Third Party Software \$883,154	New Hires	Medical \$64,646	Temporary Help \$0					
Hosting Costs \$1,471,923	Salary Increases	O Dental \$11,615	Consulting \$0					
Monthly Spreading	Bonus		Other Advisory Services \$0					
	Hourly compensation	Monthly Spreading	Monthly Spreading					
	Benefits							
	Compensation Review \$1,607,176							
	Monthly Spreading							



- 1. Click the top section **Headcount Review**.
 - a. In **Step 1**, you are verifying the current headcount and salaries. The information has been preloaded by the BudgetPak Administrator. Please contact the BudgetPak Administrator if the headcount list is not correct.
 - b. In **Steps 2**, and 3 enter the dates for those employees who are leaving permanently or temporarily. Enter notes in the Employee Notes field to add commentary.
 - c. You can customize which columns are displayed by clicking on the three dots next to the column name and selecting **Columns**.

Review your current headcour sorrect? • Yes Even if you are not su proceed with budgetir Note: Please consider headcount. We will as	nt below. Is the list comple re all the details are correct, y ng and come back here later r at this point ONLY your CUR ik about new hires later.	Are any of your curr permanently for any to verify. RENT	ent headcount going or reason? e deaprture date(s) belons must be reviewed w	to be leaving ow vith Human Res	Are any of yo Yes Pleas No	our current heads	count going on parental	leave?			
Current employees											
current employees as or 12/3	51/2025:										E Ac
Q Search											
Employee class	Employee ID	Employee name	FTE I	Allo E	Title E	Hire date	Departure date	Current salary / annual wages	Budget impact	Employee note	
Executive	214410	Parson, Stanley	1.000	100 %	Marketing Director	8/9/1990	3/15/2026	\$143,000	(\$117,428)	Retiring	
Executive	133115	Scopes, Anna	1.000	100 %	Sr. Manager	5/7/1991		\$133,250			
Executive	214377	Zank, Rita	1.000	100 %	Sr. Manager	1/1/2003		\$105,606			
Full Time	194922	Brown, Anna	1.000	• 75 %	Website Manager	1/1/2003		 \$57,600 			
Full Time	121063	Elfenson, Frank	1.000	100 %	Manager	5/7/1991		\$73,225			
Full Time	110047	Green, Charles	1.000	100 %	Manager	4/7/2004		\$60,000			
Full Time	146452	Libor, Phil	1.000	100 %	Sr. Supervisor	3/6/1991		\$58,500			
Full Time	331302	Mansfield, Stanley	1.000	100 %	Supervisor	4/7/1989		\$55,636			
Full Time	205741	Rice, William	1.000	100 %	Manager	3/15/1998		\$84,500			
Full Time	161074	Smith, Ann	1.000	100 %	Manager	4/4/1995		\$66,000			
Full Time	194912	West, Frank	1.000	et 50 %	Manager	1/1/2003		\$44,444			
Full Time	122238	Westfield, Robert	1.000	100 %	Admin Assistant	5/7/2003		\$17,000			
Part Time	288254	Waters, Parry	0.500	100 %	Supervisor	2/23/1999		\$20,292			
Hourly - Monthly pay	317063	Gilbert, Angela	1.000	100 %	Electrician	3/6/1991		\$84,124			
Hourly - Monthly pay	326049	Hindle, Ernesto	1.000	100 %	Plumber	6/15/2001		\$59,473			
Hourly - Monthly pay	216555	Knudsen, Ethan	1.000	100 %	Plumber	5/6/2003		\$59,473			
Hourly - Monthly pay	134148	Lennon, Rolf	1.000	100 %	Electrician	4/6/1987		\$104,124			
Hourly - Monthly pay	147917	Vazquez, Traci	1.000	100 %	Electrician	8/9/1990		\$84,124			
Hourly - Bi-Weekly pay	311209	Kitchens, Brendan	1.000	100 %	Custodial	6/7/2004		\$13,427			
Hourly - Bi-Weekly pay	198697	Merritt, Sidney	1.000	100 %	GroundsKeeper	3/6/1991		\$9,280			

Please note: If you have a new individual starting BEFORE June 1, 2025, please contact the budgetpak administrator (Lisa Arida) to assist you with adding the individual into the system.

Adjustments for the mandatory increase in minimum wage will be handled by the Budgetpak administration.



2. Plan for any employees in the next section, New Hires (ANYONE JUNE 1 or LATER)

⊘ New Hires [#]	ou want to budget any new hires, you may add them here. When you are finished, click either the Next button or Close button below to move on. You can always come back later and edit or remove remove in new hires.	Back
Step 1 Will you be hiring anyone? YES	Step 2 Click below to add a new hire. You may add as many new hires as you need. + Add a new hire When you have finished adding, editing or removing new hires, click either "Save" or "Next." • Note: You Will have an opportunity to assign raises and bonuses for new hires on later pages.	
New hires This list summarizes your new hir	selections. To revise or delete any of these new hires, select the "Edit" or "Delete" button.	
Employee class :	Employee ID : Employee name : FTE : Allo_ : Title : New hire Y Hire date Current salary / Budget impac annual wages Budget impac No new hires have been designated.	

- a. In the Step 1 panel, select Yes or No to Will you be hiring anyone?
- b. If you respond No, then you may move on, Click on Save and then Next
- c. If you respond Yes, in Step 2, click Add a New Hire button.
- d. Enter all appropriate information for the New Hire on the various tabs. (See screenshots below)
- e. Click **Save** when you are finished to return to the **Add a New** Hire page.
- f. Continue to follow steps 2c-2e for all new hires.

Add a new hire			×
Please answer the step-b Impact on budg Estimated impact of s Impact Tot	y-step questions to designate f jet: alary and start date: \$13,000 of new hire policies: \$13,250 al estimated budget: \$26,250	e details for your prospective new hire. You can always come back later and change the First name: Last name: Employee ID:	e details. Start date: ////2026 E
Salary Hourly YES Does this Step 1: Select a s	New hire policies new hire receive a salary? salary grade	Tax authorities Optional information Benefits Allocation & ma Step 2: Enter the starting salary	apping
Select the new hire's below. The salary gr suggested salary ra	s salary grade from the list rade you choose will set the nge.	If the new hire's salary is outside the range listed below, you may enter it r Note: The low and high figures are the suggested salary range for this salary \$1,000	nanually. Iry grade. \$25,000
		Annual Salary: \$13,000	

• Select type of new hire: new or replacement for someone who is leaving.



- **Step 1**: Select **salary grade** from list that is prepopulated by the BudgetPak Administrator.
- **Step 2**: Enter the **starting annual salary**. Click on the amount if it falls with the salary range for that class. If the salary is outside the range, enter it in the annual salary box.
- **Step 3**: Designate the **starting date** by entering a date in the box, or by picking a date from the pop-up calendar.

Salary Hourly New hire policies	Tax authorities	Optional informatio	n Benefits	Allocation & mappi	ing
YES Does this new hire receive hourly	wages?				
Step 1: Select a wage class		Step 2: Select wag	je types, rates,	and hours	
Please select the new hire's hourly wage cla	ass:	To enter the new hire	's hours and rate n" name	s by period and wage typ	e, please visit the
Please select a wage class Please select a wage class		fically compensate	in page		
PL690: Plumbers Union - Local 690		Include	Wage type	Starting rate	Est. hours (this fiscal year)
Grounds: Groundskeeper		R: Regu	lar	\$0.00	0.00
Cust: Custodial		O: Over	time	\$0.00	0.00
		H: Holic	lay	\$0.00	0.00
					0.00

- **Step 1**: Select a wage class from the list prepopulated by the BudgetPak Administrator.
- **Step 2**: Select wage types, rates and hours by checking the 'Include' box of the applicable wage type and entering the starting rate and estimated hours.

Salary	Hourly	New hire policies	Tax authorities	Optional information	Benefits	Allocation & mapping	
The following applies to t	e following are the standard corporate policies for new hires. You may modify these expenses if necessary. ONLY check the appropriate box if the expense of the spense of						
Apply		Policy	΄ Δmount	Policy	note		
	Recrui	iting Fee	25.00 %		lote		
	Reloca	ation	\$10,000				
	Signin	ig Bonus	\$0	Must be approved by HR			

• For each policy, designate the applicable percent or dollar value for this new hire. If you are not sure what applies, leave the pre-selected defaults as is.



• Each employee is subject to national and local employment taxes (such as social security and SUI). Select the appropriate national and local tax authorities for this new hire.

Salary	Hourly	New hire policies	Tax authorities	Optional information Benefits Allocation & mapping
FTE				New hire note
🔽 This	s is a full time e	employee		If you would like to add/edit a note about why this hire is necessary, or some other
If not,	please enter the	full-time equivalent (FTE):	1.000 🖨	note, please click on the "Edit note" button.
				🖍 Edit note
New	hire attribute	s		
Title:				
Emplo	yee class:			
Exec	utive	•		
The pa	y schedule for th	is employee class is "2026	Monthly Pay	
Sched	ule."			

- If this new hire is not full-time, uncheck the box and enter the full time equivalent. NOTE: Be sure to always designate the actual annual salary for a new hire. For example, if the full time salary for a full time employee would be \$50,000, but you are designating an FTE of 0.5, then designate a salary of \$25,000. Enter the title for the new hire if you know it. It will display on page and on headcount reports.
- Select the employee class for the new hire.
- Enter a note to explain the purpose of the new hire.
- 3. Plan for any Salary Increases or Bonus in the next sections.
 - a. In **Step 1 How would you like to budget salary increases**?, select the italicized default By percent of salary, Allocate from a pool, or Fixed amount per employee
 - b. In **Step 2 How would you like to handle salary increases**?, select the italicized default Give everyone the same salary increase, Give 'everyone except' the same salary increase, or Give salary increases by individual
 - c. In **Step 3 How would you like to set the date for the salary increase**?, select the italicized default Use HR-defined date for everyone, Use HR-defined date for 'everyone except', or Provide dates individually.



- d. Click **Save** to save your entries or **Next** to save and move to the next section in the Headcount & Salaries Stack.
- ← Back 📋 🛱 Discard 🚺 🖬 Close 🖬 Save 🚺 → Ne Salary Increases Please review and answer the questions step by step. You can always come back later and change your answers. like to budget salary How would you like to handle percentag Give everyone the same salary increase Give everyone except the same salary in Give salary increases by individual How would you like to handle th By percent of salary Allocate from a pool Fixed amount per em Use HR-defined date for even 3.00 % Use HR-defined date for everyone except as of 12/31/2025) and new h Hire date Salary Sal \$1,800 \$1,755 \$1,669 \$1,755 \$1,669 \$2,535 \$1,980 161074 4/4/1995 \$1,980 \$510 \$1,009,053 Back 📋 Discard 🗖 Close 🖬 Save Bonus Please review and a You can always come back later and change your answers How would you like to budget bonus? How would you like to handle the pool How would you like to handle the ercent of salary sate from a pool ÷ Allocate to every
 Allocate to every ed amount per em nder in pool: ot as of 12/31/2025) and new h nus for each Last bonus date Hire date Last : ius \$ 4/5/2025 4/5/2025 4/5/2025 4/5/2025 4/5/2025 4/5/2025 4/5/2025 4/5/2025 2 24 2 24 2 24 0 00 2 24 2 24 2 24 2 24 \$5,28 \$8,800 \$1,7 • \$1,289 \$1,34 \$1,30 \$1,24 \$1,343 \$1,309 \$1,245 \$1,343 \$1,309 \$1,245 2.24 \$1,89 \$1,47 \$1,891 \$1,477 \$1,891 \$1,477 4/5/2025 2.24 \$20,119 \$1.5 \$20,119
- e. Continue to follow steps 3a-3d for all Salary Increases and Bonus Sections

- 4. Plan for Hourly compensation in the next section. We enter all as an annual amount regardless of hourly or salary.
 - a. Select a view provides a summary of hours and wages in various ways: by wage class, by wage



5. Review all **Salary and Tax** detail in the next section, **Compensation Review**. No changes are necessary. Click **Next**.



6. Review Monthly Spreading screen. No changes are necessary. Click Save.

nthly spr	eading (He	adcount & Sala	ries) Here you ci	an see how the	annual amount	is for "Headcour	t & Salaries" ar	e spread month	-by-month.					+	· Back 📋 Di	scard 🔳 Close	B Save
DE Show or hide spre	ading steps:																
unts																	
y spreading for 'Head	count & Salaries* account	e .															E Actio
Pasting 1	terrent must an	Account 1	Time of externations	in a	T-th	March	And	Marc		tube.	A.m.	East	04	Marr	Dee	Total	Annes
3000011 1	ACCOUNT NUMBER 1	ACCOUNT	Type of actornatic sp	2401	rev.	March	~	anay		204	ing .	own		NU.	Unit.	10ta	10000
count class: Expense	60000	Falarian Franc	Nega	610 774	633.776	600.774	000 774	600 774	600 776	633 774	600 776	600 774	600 774	600 774	000 776	6222.210	
Compensation Review	60000	Salaries - CARC	None	032,770	01742	032,770	032,770	032,770	032,770	\$1742	032,770	032,770	032,770	032,770	\$1.742	\$20.001	
Compensation Review	60700	Standard Wages - Mourby	None	\$37,603	\$36,656	\$26,656	026.656	\$36,655	\$36,656	078 364	678 364	078 364	628.364	678 764	078 364	6391 264	
Compensation Review	60300	Overtime & Holiday Wages - Hourly	None	\$7.471	\$1194	\$1.541	\$2.054	\$2.054	\$1 194	\$5,435	\$714	\$1.058	\$1.415	\$2116	\$5.598	\$31.845	
compensation Review	60400	Salaries - Non Exec FT	None	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$44,368	\$532.412	
compensation Review	60500	Bonus	None	\$0	\$0	\$0	\$20,120	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,120	
Compensation Review	61000	Federal Payroll Tax	None	\$10,150	\$9,069	\$9,026	\$10,594	\$9,012	\$8,930	\$8,620	\$8,259	\$8,285	\$7,851	\$6,967	\$7,163	\$103,928	
compensation Review	61100	State Payroll Tax	None	\$4,097	\$3,852	\$3,496	\$3,217	\$1,711	\$1,077	\$122	\$106	\$106	\$105	\$106	\$106	\$18,102	
Compensation Review	61200	Other Benefits	None	\$5,991	\$5,927	\$5,955	\$5,949	\$6,043	\$6,030	\$6,018	\$5,994	\$5,987	\$5,998	\$5,993	\$6,013	\$71,898	
ompensation Review	70900	Recruiting Fees	None	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Compensation Review	71000	Relocation	None	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	



Viewing FY2026 Budget Reports

Once you have performed the monthly spreading, you can print a report of your current annual budget compared to last year's budget or actuals, or you can print a report showing the monthly amount for each account in your budget.

You can access the reporting menu either from the Budget Completed box by clicking **Print reports** or by clicking **Reports** in the top bar of the screen.

Budget. Forecast. Report.	Budget	Dashboard	Versions	Status	Reports	Projections	Configuration	About					Welcome Jennifer! 🚺 Log Out
Navigation ActionPaks													
Currently viewing: Company: Unit: 10:200-01: Marketin Version: 2026 Draft 1 (Budge Your budgets status is:	ABC Organization	Headcount/F As of 1/1/2026: Additions: Reductions: As of 12/31/2020	TE: 21.75 0.00 -0.00 6: 21.75	Versio income	n compariso e accounts 2025 Actu 2025 Final Bud 2026 Target Bud 2026 Dra	Total sals: \$26,801,717 spet: \$24,461,939 spet: \$27,141,758 st 1: \$27,212,728	This unit: Marketing Your differe \$411,011 \$2,750,789 \$70,969	ence: 2 % 11 % 0 %					
Your budget: @) You are here 🕢	Reviewed 📃 Ad	ctions 🔹 🖪 Go t	to section									
Revenue	Cost of	Services	Headcount &	Salaries		Benefits	Travel &	Meeting Related	Marketing Expenses	Ac	tionPaks	Occupancy Related	Asset Requests
Across the Board Change	Across Ch	the Board lange	Headcount	Review	End of	budget				×	s the Board hange	Across the Board Change	Make Request
Membership Fees \$14,353,056		rty Software 83,154	New H	ires			⊘ Budg	get comp	oleted!		te Website Vesign \$0	Rent \$76,125	Depreciation/ Lease Summary \$1,800
Sales Revenue \$8,263,425	Hostir \$1,4		Salary Inc	reases	What wo	Cong uld vou like to do n	ratulations! Your next?	budget has beer	n completely reviewed.		ment Success	Monthly Spreading	Monthly Spreading
Other Revenue \$536,250	Monthly	Spreading	Bonu	15		Continue working	Go to navigation, and Select reports to prin	d select any area to r nt.	eview.		y Spreading		
Merchandise Revenue \$536,798			Hourly comp	pensation		 Sign off 	Sign off this budget						
Event Revenue \$631,000			Benefi	ts (NOTE: Once	your budget has been :	signed off, you may n	ot make any more ch	hanges to it (unless your manager re	wokes your signoff).			

- 1. **Select a report**: There are three standard BudgetPak reports. Click **View** to see the reports on the last version and unit you were working
 - a. My budget summary: Click to run a P&L report, broken out by standard subtotals.
 - b. My budget versus...: Click to run a summary P&L report comparing to different versions.
 - c. My budget decisions: to run a detailed report listing the decision that went into the budget.



Select a report to pr	eview:	Advanced reporting
Unit: 10-200-01: Marketing	•	Saved reports
Version: 2026 Final Budget		
My budget summary Run a summary P&L report of 'Marketing', version '2026 Final Budget'	My budget versus Run a summary P&L report for 'Marketing', comparing version '2026 Final Budget' against Prior Year Actuals (version '2025	My budget decisions Run a detailed report listing the decisions that went into the Budget for 'Marketing', version '2026 Final Budget'
View	Actuals') ViewLast Year's Budget (version '2025 Final Budget')Latest Forecast (version '2025 Forecast) Target Budget (version '2026 Target	View
r make different report selections:	Budget)	
Advanced reporting	Saved report selections	
Select a different report, or choose different ways to see the above reports.	Run one of my saved reports.	



- 2. Advanced Reporting: You can access the Advanced reporting menu either from the Standard reporting page or by hovering over Reports in the top bar of the screen and selecting Advanced reporting.
 - a. Report selections are grouped into tabs. Normally you would progress through the tabs in order to make your selections, but you can also jump ahead and jump back
 - Select a report (and report options
 - Select versions to report on
 - Select units to report on and filter units buy tags
 - Select whether to **group accounts by** subtotal, or by section, or by ActionPak (and filter by section)
 - As you progress through the tabs, your selections are accumulated in the panel on the right.
 When you've made sufficient selections to allow running the report, the "View the report" button is enabled.

Select a report	Report options	Statement of Operations Annual Report
Search reports	Select the following report options:	 Display detail and summary rows
ns ns ns ns ns ns ns ns ns ns	Balect the following report option: We detail: © Dipplity software yross only Level of detail: Dipplity summary ross only Level of detail: © Dipplity summary ross only Chart of accounts: © Grongary accounts Chart of accounts: © Grongary accounts Addisonal report estings: The Studie AccionPalas from account fotals © Siculde ActionPalas from account notes Currency and outwre option: LECU(5): en:Lis: ***	 Linglay detail and summary rooms Include extended detail on report tail (riles, categories, driven, line item details) Company socures Currency and culture: USO (S) - en:US Version to report on: 3202 Finile Budget (Budget) Company and culture: USO (S) - en:US Version to report on: 3202 (Finile Budget (Budget)) Company and culture: USO (S) - en:US Version to report on: 10:2000 (Finile Budget) Company and culture: USO (S) - en:US Version to report on: 10:2000 (Finile Budget) Your report will appear in a new tab or a new browser window depending on how your browser is configured

- c. You can discard the current selections and start the entire report selection for scratch by selecting the **Start from scratch** button.
- d. You can save your report selections and retrieve them later to quickly re-run a report by selecting the by selecting View/edit saved reports, Update saved report with current selections or Save current selections as new report button. These functions are unchanged from the prior versions of BudgetPak.





e. **Select a report:** Reports are arranged by topic and may appear under more than one topic. Reports can also be searched using the search tool bar. The report options vary depending on the report you select.

Advanced reporting	Select a report and detailed options for it. You may also retrieve previously saved selections.
Select report Select versions Select units Group accounts by Versions to compare against: Please select the versions to compare your report against. 2026 01 Forecast (Forecast)	Statement of Operations Annual Report Display detail and summary rows Include extended detail on report (Files, categories, drivers, line item details) Company accounts Suppress rows with all zeros Currency and culture. USD (s) - en-US Version to report on: 2020 Final Budget (Budget) Company selected: 1 unit(s) selected: 10-200-01: Marketing No tags selected Group by subtotals
	Q View the report

f. **Select versions:** Select the version to report on from the drop-down menu. The availability and number of comparison versions will be dependent on the report selected.



g. **Select Units:** You can select to expand or collapse the tree view of the unit hierarchy, select all base units or all rollup units and filter units by tags if your database has been configured for tags. You can Select/unselect all units in the hierarchy. Units can also be searched using the search tool bar.

Advanced	reporting	Select a report and detailed options for it. You may also retrieve previously saved selections.
Select report Select versions Select units Group accounts by	Group accounts by Select how you want to group your accounts.	Statement of Operations Annual Report ✓ Display detail and summary rows ✓ Include extended detail on report (Files, categories, drivers, line item details) ✓ Company accounts Suppress rows with all zeros ✓ Currency and culture: USD (\$) - en-US ✓ Version to report on: 2026 Final Budget (Budget) ✓ Comparison versions: 2020 O Forecast (Forecast) ✓ 1 unit(s) selected: 10-200-01: Marketing ✓ No tags selected ✓ Group by subtotals
		View the report View the report View the report

h. **Group accounts by**: allows you to choose how you would like your accounts to be grouped in your report. This tab only appears for reports that have these options. Accounts can be grouped by subtotals, sections (from the budget navigation map) and ActionPaks.



- 3. A tour of the Report view page
 - a. Flip through the different pages of the report with forward/back buttons
 - b. Reports can be downloaded to a PDF file or exported to Excel or Excel (Data only)
 - Send to Excel: formulas are not exported, just values
 - Send to Excel (data only): download the raw report data, unformatted, to Excel. This is useful for additional analysis (pivot tables, etc.)

Budge Budget. Fore	t Pak ™ Rep	orting							
Send to PDF	Send to Excel	Send to Excel (data		nis report should be p	printed in landscape m	node. (Legal or R4)			
A (14	4 1 /1 N N	+ - 0	NOTE: II	lis report snould be p	shinted on wide paper	(Legal of B4).			
		\perp \checkmark \triangleleft							
Statement	of Operations Ann	ual Report							
Company:	ABC Organizati	on							
Version:	2026 Final Bud	get							
Comparison ve	ersion: 2025 Forecast								
2nd Comparise	on version: 2025 Final Bud	get							
Unit:	ABC Organizati	on: ABC Organization							
Budget holder	: Smith, Jennifer	(JSmith)							
		2026 Final		Variance		2025 Final	Variance		
Account	Description	Budget	2025 Forecast	amount	Variance %	Budget	amount	Variance %	
40000	Membership Fees	\$14,353,056	\$13,451,356	\$901,700	6.7 %	\$13,090,905	\$1,262,151	9.6 %	
40100	Sales Revenue	\$24,790,277	\$24,790,278	(\$2)	0.0 %	\$21,739,276	\$3,051,000	14.0 %	
Sales Revenu	e Maashaadiga Daaraa	\$39,143,333	\$38,241,634	\$901,698	2.4 %	\$34,830,181	\$4,313,151	12.4 %	
40200	Other Revenue	\$590,537	\$331,483	\$39,034	11.1 %	\$342,110	\$48,427	8.9 %	
40400	Event Revenue	\$530,250	\$400,074	\$73,370	5.7 %	\$776,000	\$00,000	0.5 %	
80200 >>		\$2,892,199	\$2,892,199	\$34,280	0.0%	\$2 536 249	\$355.950	9.J %	
80300 >>	Allocate Out Revenue	(\$2,892,199)	(\$2,892,199)	\$0	0.0 %	(\$2,536,249)	(\$355,950)	14.0 %	
Other Revenu	le	\$1.757.787	\$1.588.877	\$168.910	10.6 %	\$1,588,360	\$169,427	10.7 %	
Total Revenu	e	\$40.901.119	\$39,830,511	\$1,070,608	2.7 %	\$36,418,541	\$4,482,578	12.3 %	
Headcount		1,647.5	0.0	1,647.5	100.0 %	1,560.0	87.5	5.6 %	
50000	Third Party Software	\$2,602,857	\$2,788,906	(\$186,049)	-6.7 %	\$2,788,906	(\$186,049)	-6.7 %	
50100	Hosting Costs	\$4,337,121	\$4,648,177	(\$311,057)	-6.7 %	\$4,648,177	(\$311,057)	-6.7 %	
Cost of Service	es	\$6,939,978	\$7,437,083	(\$497,105)	-6.7 %	\$7,437,083	(\$497,105)	-6.7 %	
60000	Salaries - Exec	\$4,213,249	\$4,173,868	\$39,381	0.9 %	\$3,976,076	\$237,173	6.0 %	
60100	Salaries - Non Exec PT	\$99,089	\$100,994	(\$1,906)	-1.9 %	\$96,530	\$2,559	2.7 %	
60400	Salaries - Non Exec FT	\$5,667,841	\$5,300,510	\$367,331	6.9 %	\$5,049,524	\$618,317	12.2 %	
60200	Standard Wages - Hourly	\$500,369	\$460,674	\$39,695	8.6 %	\$442,609	\$57,760	13.0 %	
60300	Overtime & Holiday Wages - Hourly	\$35,977	\$27,447	\$8,530	31.1 %	\$32,448	\$3,529	10.9 %	
60500	Bonus	\$128,789	\$125,300	\$3,489	2.8 %	\$132,305	(\$3,516)	-2.7 %	
60600	401K	\$265,883	\$254,369	\$11,514	4.5 %	\$243,461	\$22,422	9.2 %	
60700	Medical Benefits - Exec	\$337,060	\$333,909	\$3,151	0.9 %	\$318,086	\$18,974	6.0 %	
60800	Medical Benefits - Non Exec FT	\$340,070	\$318,031	\$22,040	6.9 %	\$302,971	\$37,099	12.2 %	
60900	Dental	\$73,314	\$70,152	\$3,162	4.5 %	\$68,640	\$4,674	6.8 %	
61000	Federal Payroll Tax	\$746,429	\$714,758	\$31,671	4.4 %	\$687,669	\$58,760	8.5 %	
61100	State Payroll Tax	\$123,752	\$113,562	\$10,190	9.0 %	\$111,062	\$12,690	11.4 %	
61200	Other Benefits	\$626,448	\$602,484	\$23,963	4.0 %	\$579,899	\$46,549	8.0 %	
72000	Company car	\$82,571	\$81,754	\$818	1.0 %	\$70,400	\$12,171	17.3 %	



4. Saved reports selections: Enables the budget holder to save and re-run report selections. Saved report selections can be accessed by hovering over **Reports** in the top bar of the screen and selecting Saved Reports, from the Standard reporting page or selecting **Run one of my saved reports** on the Advanced reporting page.





Completing and Signing-off on your Budget

In order to complete your budget, review each account in the department individually and then save the budget. Green check marks indicate a section has been reviewed. When all sections contain a green checkmark, the budget is complete and can be "signed off." Follow these instructions to sign off on your budget.

- 1. On the toolbar at the top of the window, click **Versions**. The Version Selection window displays.
- 2. In the **Select a Unit** panel, select the department you want to submit for approval.
- 3. In the **Select a version** panel, locate the version you want to submit to approval and select **Copy** (at the far right of the page).
- 4. In the Copy a Budget screen, Step 1, use the drop-down box to select **FY2026 working Budget**. In Step 2, leave the default name. Click **OK**.
- 5. You will see a sign-off button in the green highlighted row.
 - a. Click the **Sign-off** button;
 - b. Click **Yes** to confirm you want to sign-off on the budget. The budget is now signed-off and ready to be approved by Approval Managers. Once a budget is signed-off, you can no longer make any changes to it, unless your Approval Manager re-opens that budget for you.

Budge	get Pak	Budget - Dashboard	Versions	Status	Reports -	Projections Conf	iguration About					Wel	come Jennifer	🚺 Log Ou
Vers	ions													
Release	unit													
Select a	unit		_											
Select the	unit you would like to	work with: T0-200-01: Marketing	#	Select unit										
The last ve	Ision you were worki	ng with was: 2026 Pinal Budget												
You may s	lect another version	below, or: Resume editing												
Colort o	version													_
Select a	version		 Obstation 	u hudaata fi	an an defeed de	faulta								
Here are th	e different versions y	ou can view and work with for unit "Marketing":	Start ne	w budgets fi w budgets fi	rom pre-defined de rom scratch	Save co	mments							
Year	Version code	Version	Note	Status	Signed off	Date modified	Modified by	Your comments						
2026	EV2026-B-3	2026 Draft 1				4/12/2023 10 AM	JSmith		OK Edit	Q View	A Frase	Conv	N History	<u>^</u>
2026	FY2026-B-5	2026 Draft 2		ŏ		10/18/1.23 1:13 PM	JSmith	ZBB approach used	C Edit	Q View	▲ Erase	CODY	"D History	
2026	FY2026-B-11	2026 Draft 3		ŏ		27/2023 9:09 AM	JSmith		68 Edit	Q. View	▲ Erase	CODY	3 History	
2026	FY2026-B-6	2026 Final Budget			Sign off	4/12/2023 4:29 PM			🕑 Edit	Q View	▲ Erase	Copy	3 History	
2026	FY2026-D-15	2026 Budget - Growth Plan	в							Q View		Copy	3 History	
2026	FY2026-D-16	2026 Budget - Conservative Plan	В							Q, View		C Copy	3 History	
2026	FY2026-F-9	2026 Q1 Forecast	AD	0		4/1-				Q View		Copy	3 History	
2026	FY2026-DF-24	2026 Q1 Detailed Forecast		۲		6/2 Cian		**	🕑 Edit	Q View	👌 Erase	Copy	3 History	
2026	FY2026-PREPOP	2026 Prepop Data	AD			Sigi	ומ) ווס מפו			Q, View			3 History	
2026	FY2026-R-10	2026 Actuals	AD				· · · ·			Q View			3 History	
2026	FY2026-B-8	2026 Target Budget	В			10/ vet	approved			Q, View		C Copy	3 History	
2025	FY2025-B-20	2025 Final Budget		۲	Sign off	1/9.	approved	,	🕑 Edit	Q View	👌 Erase		3 History	
2025	FY2025-R-7	2025 Forecast	AD							Q View			3 History	
2025	FY2025-R-12	2025 Actuals	AD							Q, View			History	
2025	FY2025-B-19	2025 Target Budget	В							Q View		С Сору	3 History	
2024	FY2024-R-2	2024 Actuals	AD							Q View			3 History	
2024	FY2024-R-21	2024 Forecast	AD							Q View			3 History	*
Status (a) Approv (c) Signed (c) Compl	key: ed off (but not yet appr ete (but not yet signe	Started (but not yet complete) Oved) P Needs rollup Locked for editing	Version ty View-only vers Edit versions Sign off versio	/pe key: ions ns (you may	view and edit)	Version notes k AD: This version contai B: Calculated version	ey: Is account data only (no employe	e or asset detail)						

6. Your budget is now complete and you may log out of BudgetPak.



NOTE: For <u>each</u> department for which you are responsible for submitting a budget, the above steps must be completed.

Approving Budgets

Approval Managers have the responsibility of approving the budget for each of their units, as well as the roll-up unit to which they are assigned.

- 1. On the toolbar at the top of the page, click **Status**. The unit Status page displays, showing the budget status for all departments for which you are responsible.
- 2. In the upper left **Select Version** panel of the Status page, verify that you are viewing the FY2026 working Budget. If not, find and click on it in the dropdown menu.
 - a. In the Select Status Information panel, make sure that status box is checked.
- 3. Click on the row containing the first unit that contains the "signed-off" icon, which is a green checkmark inside a green circle. (When you select the unit, the row will be highlighted.)
- 4. Click the **Approve** button (located above list of units). Note that the icon changes to a green thumbs-up and the status changes to 'Approved.' This indicates that the budget for that unit is now approved by you.



					Hen	e is an overview of the stati	us of your units.	
elect version	🔍 View 🕑 Edit 🕇 Rollup		🛞 Revoke sign	off 👍 Approve	e 📭 Revok	e approval 🏾 🍤 Show hi	story Statu	s key -
Most current version Note: Status indicators (needs rollup, signed off, etc.) are not meaningful in	Expand all (+ Collapse all	C Search						
this view and will not be displayed.	Description	T	Status	Expense	Headcount	Modified	BudgetHolder	Version
This version:	 ABC Organization 	9	Started	\$37,846,334	146	4/11/2023 1:54 PM	Smith, Jennifer	2026 Final Budg
2026 Final Budget 🔹 🔹	 Total Marketing & Sales 		Complete	\$16,842,395	43	4/11/2023 1:54 PM	User, XLerant	2026 Final Budg
	Marketing	Ŏ	Complete	\$9,700,100	24	4/12/2023 12:29 PM	User, XLerant	2026 Final Budg
lect status information	 Total Sales Offices 	\bigcirc	Signed off	\$7,142,294	19	4/11/2023 1:54 PM	Smart, Lisa	2026 Final Budg
Show unit description only	Japan Sales Office	Ŏ	Sig ed off	¥344,255,561	8	10/18/2023 7:28 AM	Hastings, Clive	2026 Final Budg
Show unit code only	USA Sales Office	0	Signed off	\$4,244,520	11	10/18/2023 7:28 AM	Brown, Mike	2026 Final Budg
Show unit code and description	 Total Finance 	9	Started	\$3,247,930	22	4/11/2023 1:54 PM	Dean, Barbara	2026 Final Budg
snow unit code and description	Accounting	0	Started	\$1,880,223	13	1/8/2024 7:20 AM	Brubaker, Steve	2026 Final Budg
Name of budget holder	Planning & Analysis	0	Started	\$1,367,707	9	8/8/2023 10:56 AM	User, XLerant	2026 Final Budg
ast modified date	▼ Executive Offices	0	Started	\$3,668,959	8	4/11/2023 1:54 PM	Long, Martin	2026 Final Budg
Init total: Total for which accounts?	USA Executive	0	Started	\$2,309,063	4	8/8/2023 10:56 AM	Dean, Barbara	2026 Final Budg
Expense accou 🔻	UK Executive	\bigcirc	Signed off	£685,388	4	9/18/2023 9:28 AM	Perkins, Tony	2026 Final Budg
in local currency	 Shared Services 	0	Started	\$5,181,971	27	4/11/2023 1:54 PM	Rose, Jeff	2026 Final Budg
) in this currency:	Legal	\bigcirc	Signed off	\$2,662,297	10	8/9/2023 5:57 AM	Gallant, Susan	2026 Final Budg
GBP (f)	Human Resources	0	Started	\$1,262,102	12	1/8/2024 7·11 AM	Hendersen, Burt	2026 Final Budg
leadeount	Admin Services	0	Started				Burns, Fred	2026 Final Budg
headcount	▼ Total IT	۲	Approved	Bud	dgets l	nave	Perkins, Tony	2026 Final Budg
status	IT Development	۲	Approved				Smart, Lisa	2026 Final Budg
	IT Support	۲	Approved	- hoa	an ann	roved	Dean, Barbara	2026 Final Budg
version description								

- 5. Repeat Steps 3 and 4 until all of the units for which you are responsible have been approved.
- 6. At the roll-up unit level, which contains your name as the budget holder, click the **Sign-off** button.

a. You may have to select the **Rollup** button first to consolidate all the budgets.

7. Once you have Signed-off, your budgets can be reviewed and rolled up by the next level of Approval Managers.



On-Demand Templates

On-Demand Templates, an optional feature intended for advanced users, is accessible from the **Action** menu. This feature allows you to readily use Excel in conjunction with BudgetPak. The templates are considered 'on-demand' because they don't have to be created in advance by your Finance department. You can create them whenever you want, for any version and any unit, fill them in (partially or in full), and then bring the contents (again, in part or in full) back into BudgetPak. On-Demand Templates produces an Excel workbook that has all of the accounts and current account values for the current version and unit. It is an exact replica of what you get on the 'Monthly spreading-all line items' page, formulas and all. The workbook is protected, with the discretionary line items unlocked.

1. From the Action button at the top right of the Budget Navigation Page select Create on-demand template.



a. Designate a name for the template file.

2. Open the file in Excel. All line items and months are displayed in the template, exactly as they are in the 'Monthly spreading all line items' page. The template includes some hidden 'marker' rows, used



by BudgetPak when you import the template. Do not modify or delete them, or you might not be able to import your template. Non-discretionary line items are displayed in light gray, and are locked for editing by default.

Do not delete or mo row or hidden rows required to import t back into BudgetPa	odify this s. They are this data sk.		Version: 2026 Draft 1 Unit: 10-200-01: Marketing Exported 4/14/2023 4:28 PM															
Section	ActionP	Account number	Line item	Type of automatic spreading	Jan 🔽	Feb 💌	March	April 💌	May 🔽	June 💌	July	Aug 💌	Sept	Oct 🔽	Nov	Dec	Total	Account notes
Membership Fees		40000	Membership Fees	None	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	\$1,196,088	14353056.0000	
Sales Revenue		40100	Sales Revenue	None	\$592,900	\$592,900	\$592,900	\$678,000	\$678,000	\$678,000	\$720,375	\$720,375	\$720,375	\$763,200	\$763,200	\$763,200	8263425.0000	
Event Revenue		40400	Event Revenue	None	\$0	\$0	\$0	\$631,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	631000.0000	
Allocations In - Revenu	ю	80200	Allocated in Revenue	None	\$207,515	\$207,515	\$207,515	\$237,300	\$237,300	\$237,300	\$252,131	\$252,131	\$252,131	\$267,120	\$267,120	\$267,120	2892198.7500	
			Income: Non-discretiona	ny total	\$1,996,503	\$1,996,503	\$1,996,503	\$2,742,388	\$2,111,388	\$2,111,388	\$2,168,594	\$2,168,594	\$2,168,594	\$2,226,408	\$2,226,408	\$2,226,408		0
Other Revenue		40300	Other Revenue	As last year	\$56,423	\$56,911	\$60,896	\$33,040	\$13,625	\$16,498	\$38,834	\$43,228	\$26,368	\$35,158	\$45,467	\$38,834	465280.7401	
Merchandise Revenue		40200	Merchandise Revenue	As last year	\$65,095	\$65,658	\$70,256	\$38,118	\$15,719	\$19,034	\$44,803	\$49,873	\$30,421	\$40,562	\$52,456	\$44,803	536797.7923	
			Income: Discretionary to	tal	\$121,518	\$122,569	\$131,152	\$71,157	\$29,344	\$35,531	\$83,637	\$93,101	\$56,789	\$75,719	\$97,923	\$83,637		0
			Income: Total		\$2,118,021	\$2,119,072	\$2,127,655	\$2,813,545	\$2,140,732	\$2,146,919	\$2,252,231	\$2,261,696	\$2,225,384	\$2,302,127	\$2,324,331	\$2,310,045	1	0
					0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00	z
Compensation Review		60000	Salaries - Exec	None	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	\$32,776	393311.5284	
Compensation Review		60100	Salaries - Non Exec PT	None	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	\$1,742	20900.5236	
Compensation Review		60200	Standard Wages - Hourly	None	\$37,803	\$36,656	\$36,656	\$36,656	\$36,656	\$36,656	\$28,364	\$28,364	\$28,364	\$28,364	\$28,364	\$28,364	391263.5060	
Compensation Review		60300	Overtime & Holiday Wages - H	lo None	\$7,471	\$1,194	\$1,541	\$2.054	\$2.054	\$1,194	\$5,435	s714	\$1.058	\$1,415	\$2 116	\$5,598	31844.9800	

- 3. Copy your model into an empty worksheet.
 - a. Create a cell reference in the On-Demand Template on the appropriate rows to reference the monthly values in your model.
 - b. Save the file.
- 4. Select Import from on-demand template from the Action menu.

Revenue	Cost of Services		Benefits
Across the Board Change	Across the Board Change	Import on-demand template Check for completion	Across the Board Change
Membership Fees \$14,353,056	Third Party Software \$836,550	Reset grid preterences	Medical \$66,216
Sales Revenue \$8,263,425	Hosting Costs \$1,393,275	Salary Increases	O Dental \$12,104
Other Revenue \$536,250	Monthly Spreading	Bonus	
Merchandise Revenue \$590,537		Hourly compensation	Monthly Spreading
Event Revenue \$631,000		Benefits	
Monthly Spreading		Compensation Review \$1,770,289	



- 5. In **Step 1: Make your import selections**, Click **Select** to select the Excel file that contains your template. Click **Open.** Click **Import this worksheet.**
- 6. In **Step 2: Preview the import**, line items that differ from the existing values in the version and unit, and are eligible for import, are automatically flagged 'Will be imported'. If you decide that you do NOT want to import a line item at this time, you may de-select it in the 'Will be imported' column.
 - a. You may select all eligible line items, or none, by clicking on **Select all rows for import** or **Deselect all rows.**
- 7. Click **Import Now** when you are ready to import. The rows with 'Will be imported' checked will be imported.



- 8. Review the imported values in the appropriate section(s) and in Monthly Spreading.
 - a. Each line item imported from a template will have its automatic spreading method set to 'None', as indicated. (The reason is that <u>monthly</u> line item data are being imported, not annual data; and presumably you want to import these monthly values into BudgetPak as-is.)